

# Guide to the School of Management, Yale University, Records of the Associate Dean for Development and Alumni Relations

RU 1007



compiled by Daniel Hartwig

June 2007

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P.O. Box 208240  
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## Collection Overview

**REPOSITORY:** Manuscripts and Archives  
Yale University Library  
P.O. Box 208240  
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<http://www.library.yale.edu/mssa/>

**CALL NUMBER:** RU 1007

**CREATOR:** Yale University. School of Management

**TITLE:** School of Management, Yale University, records of the associate dean for development and alumni relations

**DATES:** 1964-2005

**PHYSICAL DESCRIPTION:** 16.25 linear feet (13 boxes)

**LANGUAGE:** English

**SUMMARY:** The records consist of administrative files maintained by the associate dean for development and alumni relations, School of Management, Yale University.

**ONLINE FINDING AID:** To cite or bookmark this finding aid, please use the following link: <https://hdl.handle.net/10079/fa/mssa.ru.1007>

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## Requesting Instructions

To request items from this collection for use in the Manuscripts and Archives reading room, please use the request links in the HTML version of this finding aid, available at <https://hdl.handle.net/10079/fa/mssa.ru.1007>.

To order reproductions from this collection, please go to [http://www.library.yale.edu/mssa/ifr\\_copy\\_order.html](http://www.library.yale.edu/mssa/ifr_copy_order.html). The information you will need to submit an order includes: the collection call number, collection title, series or accession number, box number, and folder number or name.

Key to the container abbreviations used in the PDF finding aid:

b.      box  
f.      folder

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## Administrative Information

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### Immediate Source of Acquisition

The records were transferred from the School of Management, 2006.

## **Conditions Governing Access**

Access to the materials is restricted. See Collection Contents for details.

Some records in this finding aid have been redacted, as they include student names, donor names, and other restricted data. These records will not appear in the published finding aid.

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## **Preferred Citation**

School of Management, Yale University, Records of the Associate Dean for Development and Alumni Relations (RU 1007). Manuscripts and Archives, Yale University Library.

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## **Scope and Contents**

The records consist of administrative files maintained by the associate dean for development and alumni relations, School of Management, Yale University.

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## **General note**

Forms part of Yale Record Group 30-B (YRG 30-B), Records of deputy, associate, and assistant deans of the Yale School of Management.

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## **Arrangement**

The records are arranged by subject.

## Collection Contents

### Accession 2006-A-223: Administrative records, 1964-2005

Restricted until Jan 1, 2041

b. 1, f. 1	Annual Fund Study	1999-2000
b. 1, f. 2 - 15	Annual Fund (includes correspondence, reports, reference and case)	1995 - 2001
b. 1, f. 16	Calders	1999 - 2001
	Career Development (SOM)	
b. 1, f. 17	On Campus Recruiting	1997 - 2002
b. 1, f. 18	2ndYear Advisors	2003
b. 1, f. 19	Alumni for Orientation Panels	2001
b. 1, f. 20	Alumni Survey	1999
b. 1, f. 21	Job Development	1999
b. 1, f. 22	Internship Survey	2001
b. 1, f. 23	Volunteer Survey	1999
b. 1, f. 24 - 27	Class Gifts	1999 - 2001
b. 1, f. 28 - 32	Commencement	1998 - 2005
b. 1, f. 33	Corporate Governance	2002
b. 1, f. 34	Decade Fund	1984 - 1985
b. 1, f. 35	E-Commerce Discussion Groups	2000
b. 1, f. 36	Emerging Markets Program	1997
b. 1, f. 37	Engineering Program	1996 - 1997
b. 1, f. 38	Enterprise Center	1998 - 2001
b. 1, f. 39	Entrepreneurship Class	1998 - 2001
b. 1, f. 40	Entrepreneurship Interns	2001
b. 1, f. 41	Events Planning -MBA Golf Tour	2001
b. 1, f. 42	Fellowships	1994 - 1995
	Finance and Regulatory Centers	1994 - 1999
b. 1, f. 43	Affiliates	
b. 1, f. 44	Conference	
b. 1, f. 45 - 46	Proposal	

Finance and Regulatory Centers (continued)

b. 1, f. 47	Report	
b. 2, f. 48	Founders Fund	1979
b. 2, f. 49	Fourth Century Initiative Mailing	2001
b. 2, f. 50	Gift Processing	1999 - 2001
	History of SOM	1979 - 1999
b. 2, f. 51	Buildings	
b. 2, f. 52	Charter Members	
b. 2, f. 53	Coat of Arms	
b. 2, f. 54	Hill Lounge	
b. 2, f. 55	Hillhouse (55)	
b. 2, f. 56	Honorary Degree List	1952 - 1989
b. 2, f. 57	Hot List	2002
b. 2, f. 58	International Center for Finance Opening	1999
b. 2, f. 59	Intensive Prospects	2002
b. 2, f. 60	International Center of Finance	1997
b. 2, f. 61	Belgium	1998
b. 2, f. 62	Board Letters	2000
b. 2, f. 63	China Research Center	2000
b. 2, f. 64	Dinner	1999
b. 2, f. 65	Eastern Europe	1998
b. 2, f. 66	Early American Financial History	1999
b. 2, f. 67	London	1999
b. 2, f. 68	Russia	1998
b. 2, f. 69	Singapore	1998
b. 2, f. 70	Taiwan	2000
b. 2, f. 71	Trading Room	2000
b. 2, f. 72	Virtual Museum	2000
	Internship Fund	
b. 2, f. 73	1992 -1993	
b. 2, f. 74	1993 -1994	

Internship Fund (continued)

b. 2, f. 75	1998 -1999	
b. 2, f. 76	1999 -2000	
b. 2, f. 77	2000 -2001	
b. 2, f. 78	Auction	2001
b. 2, f. 79	General	1992 - 2000
b. 2, f. 80	Meeting	1998
b. 2, f. 81	Pledges	1997
b. 2, f. 82	Report	1997
b. 2, f. 83	Ivy/MIT/Stanford	1998
b. 2, f. 84	Leadership	1998
b. 2, f. 85	Leaders from SOM	2000
b. 2, f. 86	Leaders Forum	1999 - 2000
b. 2, f. 87	Leap	2001
b. 2, f. 88	Lifetime Learning	2000
b. 2, f. 89	Management Worldwide	2000
b. 2, f. 90	Survey	2001
b. 2, f. 91	Survey Follow-up	2001
b. 2, f. 92	Survey Responses	2000
b. 2, f. 93	Loan Forgiveness Program	1986 - 1993
b. 3, f. 94	Management Education Programs	2002
b. 3, f. 95	MBA Magazine	1997
b. 3, f. 96	Memorials	1998
MPPM/MBA		
b. 3, f. 97 - 98	Letters 1 and 2	1998
b. 3, f. 99	Response Log	1998
b. 3, f. 100	MBA Forum Mailing	1998
b. 3, f. 101	General	1998
b. 3, f. 102	Email and Faxing	1998
b. 3, f. 103	Mission Statement for SOM	2001
New Economy		

New Economy (continued)

b. 3, f. 104	Advisory Board	2000
b. 3, f. 105	Series	2000
b. 3, f. 106	Alumni Start Up California	2000
b. 3, f. 107	E-Commerce	2000
b. 3, f. 108	IT Conference	2000
b. 3, f. 109	Responses	2000
b. 3, f. 110 - 112	New Momentum Fund	1996 - 1998
b. 3, f. 113	New World Fund	1993 - 1994
b. 3, f. 114	Newspaper Articles	1997 - 2001
b. 3, f. 115	On Line Alumni Directory	1997 - 2002
b. 3, f. 116 - 118	Orientation	1999 - 2002
b. 3, f. 119	PhD Project	2001
b. 3, f. 120 - 123	Pilot Pen	1995 - 1998
b. 3, f. 124	President's Council on International Activities	1999 - 2001
b. 3, f. 125	Press Releases	2001 - 2003
b. 3, f. 126	Professorship Proposals	1997 - 2000
b. 3, f. 127	Programmatic	2001 - 2002
b. 3, f. 128	Quarterly Report	2000
Rankings		
b. 3, f. 129	Financial Times	2001
b. 3, f. 130	Princeton Review	2001
b. 3, f. 131	US Newswire	1998
b. 3, f. 132	Readers Circle	2001
b. 3, f. 133 - 142	Scholarships	1990 - 2000
b. 4, f. 143	Scholarship -Fulbright	1987
b. 4, f. 144	Scholarship Fund	2001
b. 4, f. 145	Senior Staff Meeting	1997 - 2003
b. 4, f. 146	Signage	2003
b. 4, f. 147	Plaque Acknowledgment -Major Donors	2002 - 2003
b. 4, f. 148	Plaque Acknowledgment -\$1,000+	2002



b. 4, f. 149	Society for SOM Entrepreneurs	2000
b. 4, f. 150	SOM Class of 1998	
b. 4, f. 151	SOM Class of 1999	
b. 4, f. 152	SOM Class Gift	2002
b. 4, f. 153 - 158	SOM Fellowships	1978 - 1987
b. 4, f. 159	SOM Minority Fund	1988 - 2001
b. 4, f. 160	SOM Printed Material	1997 - 1998
b. 4, f. 161	Sanford Business School	1977 - 2000
b. 4, f. 162	Stewardship Options	1997 - 1999
b. 4, f. 163 - 165	SOM 25th Anniversary / Group Network / Disbursements	2001
b. 4, f. 166	Tuck School of Business	2000
b. 4, f. 167 - 169	Washington DC	1997 - 1999
b. 4, f. 170 - 174	Women in Management Event	2000 - 2001
b. 4, f. 175	Wharton	1996
b. 4, f. 176 - 177	Women's Summit	2002 - 2003
b. 4, f. 178	World Economic Forum	2002
b. 5, f. 179	World Fellows Program	2001
b. 5, f. 180	World Game	1999
b. 5, f. 181	Yale Bulletin and Calendar	1997 - 1999
b. 5, f. 182	Sample Alumni Publications	1996
b. 5, f. 183	Yale Campaign	1996
	Yale Club	
b. 5, f. 184	Boston	2000
b. 5, f. 185	New Haven	1998 - 2000
b. 5, f. 186	New York	1999
b. 5, f. 187	Paris	1996
b. 5, f. 188	San Diego	1999
b. 5, f. 189	San Francisco	1997 - 2001
b. 5, f. 190	Silicon Valley	1999
b. 5, f. 191	Southern California	1997

Yale University Miscellaneous

b. 5, f. 192	Alumni Survey	1997
b. 5, f. 193	Staff Assignments and Territories	1997
b. 5, f. 194	Tercentennial	2001
b. 5, f. 195	Yale Endowment	1999
b. 5, f. 196	Yale Entrepreneurial Society (YES)	2001
b. 5, f. 197	YEMP Program	2001
b. 5, f. 198	Yale Great Teachers Series	1997
b. 5, f. 199	Yale School of Forestry	2001
b. 5, f. 200	Yale School of Management	1999
b. 5, f. 201 - 202	Yale Tercentennial	2000 - 2001
b. 5, f. 203	Yale Insurance Policies	1990
b. 5, f. 204	Young Presidents Organization	1998
b. 5, f. 205 - 206	Yale SOM Website	2000 - 2001
b. 5, f. 207 - 228	Yale 25th Anniversary	2002
b. 5, f. 229	Yale School of Medicine	1999
b. 5, f. 230 - 234	Yale Advisory Board	1997 - 2000
b. 6, f. 235	Yale Capital Campaign	1992 - 1993
b. 6, f. 236	SOM Capital Campaign	1991 - 1993
b. 6, f. 237	SOM Long-Term Development Plan	1993
b. 6, f. 238	History of SOM's Major Gift Development	1992 - 1993
b. 6, f. 239	MacAvoy's Response to Long-Term Development Plan	1994
b. 6, f. 240	SOM Capital Campaign	1992 - 1993
b. 6, f. 241	Advisory Board Meeting	1992
b. 6, f. 242	Simon Center for Entrepreneurship	1993
b. 6, f. 243	Donaldson Entrepreneurship	1993
b. 6, f. 244 - 245	Center for Study and Reform Regulatory Institutions	1993
b. 6, f. 246	Affiliate Faculty Members Regulatory Center	1992
b. 6, f. 247 - 249	Center for Urban and Regional Policy	1993
b. 6, f. 250 - 251	Development Council	2002 - 2004

b. 6, f. 252	Yale SOM DC	2001
b. 6, f. 253 - 258	Kummel Series	1998 - 1992
b. 6, f. 259 - 265	Strategic Planning	1997 - 2001
b. 6, f. 266	BOA Strategic Report	2003
	Organizations and Corporations	

## **Selected Search Terms**

The following terms have been used to index the description of this collection in the Library's online catalog. They are grouped by name of person or organization, by subject or location, and by occupation and listed alphabetically therein.

### **Subjects**

Business schools  
Educational fund raising  
Fund raising  
Universities and colleges -- Administration  
Universities and colleges -- Finance

### **Corporate Bodies**

Yale University. School of Management  
Yale University -- Administration  
Yale University -- Finance